Snowsports Management Seminar Agenda
Killington, Vermont – Feb. 3, 2020
Northstar Room

8 a.m. REGISTRATION

8:30 – 9 a.m. INTRODUCTIONS, WELCOME and BOOT UP

9 a.m. - Noon ON SNOW DISCUSSION – Led by PSIA-AASI National Team Members
  • As an organization, PSIA-AASI knows some of the best time spent together is creating opportunities for leaders to spend time on chairlifts sharing ideas and discussing leading trends in the industry. During the morning, two of the top PSIA-AASI National Team members, Matt Boyd and Ann Schorling, will lead you through on snow discussions about the direction of PSIA-AASI and its current education initiatives, such as the Learning Connection Model.

12:30 – 1:30 p.m. LUNCH

1:30 – 4 p.m. INDOOR SESSION – Matt Boyd, PSIA Alpine National Team Member & Ann Schorling, PSIA Alpine National Team Member
  Presentation Topic: The Learning Connection Model Training
  • Over the years, Matt and Ann have been at the forefront of building the Learning Connection Model (LCM) and diving deeper into the fundamentals of PSIA-AASI’S Teaching and People Skills. This training will ensure that you, and your snowsports school teams, will have the teaching and people skills needed to connect with your resort guests.
  • After attending the on-snow discussion and indoor session, you will:
    o Have a complete understanding of the LCM, the fundamentals that support it, and the impact the LCM can have on your staff and bottom line.
    o Understand the director’s and / or trainer’s role in working with the LCM.
    o Understand the baseline components of both developing and evaluating Teaching Skills and People Skills for your staff members.
    o Have a common language for People and Teaching Skills to help build a foundation for these skills at your home resort.
    o Collaborate with other directors to generate actionable tools to foster teaching and people skills at your school
    o See real-life examples of Teaching and People Skills in the training environment.

4 – 4:15 p.m. WRAP UP and FINAL NOTES